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Mr. Click Relander,
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Dear Sir:

A friend and acquaintance of yours whose name we failed to get, called at the store the other day and informed us of your great interest in Northwest historical material.

It may interest you to know that we have one of the largest stocks of Northwest material in the West. Our collection embraces well over 8000 volumes, including fine volumes on Alaska, British Columbia, Canada, and western Americana generally. We have placed you on our mailing list for any catalogues which we may issue henceforward. Please write us at any time we can be of service in providing any books desired.

In addition to our large used and antiquarian departments, we carry new books as well. It is our policy to postpay all titles, and on quantity purchases we are always ready to grant some discount.

While writing you, it might be best to mention that we may be interested in advertising in your area later on. We should like to have you send us a copy of your newspaper with a schedule of your advertising rates, etc. We should also like to know whether you occasionally tie in for your regular advertisers articles on such firms as our own that prove good news as well as having a certain advertising value. Any information that you can give us in reference to the possibilities of your publication in this respect will be greatly appreciated.

Yours very truly,

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Mr. Click Realandar,
Republic Publishing Co.,
Yakima, Washington.

Dear Sir:

In a conversation with Mr. Ted Van Arsdol of Yakima, I learned of your great interest in Western Americana, and thought it best to call to your attention our fine facilities for locating books which you may need in this category.

We have a stock of over 8,000 volumes of Western Americana, and will be glad to help you on any titles you may want from time to time. We have no large lists available on this large department but have placed you on our mailing list for any catalogues we may compile in the future.

When in the city, you are very welcome to call and examine our large stock at your convenience. If you have a want list, please send it to us, and we will give it our careful and considerate attention.

Hoping to hear from you, we remain

Yours very truly,

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BY

J. W. Todd, Jr.
by a.

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Write for Catalogues

Mr. Click Relander,

Route 3, Box 149,

Yakima, Washington.

Dear Mr. Relander:

This is a tardy acknowledgment of your fine letter of March 23. In our desire to quote for you all the items we could find on your list, we temporarily mislaid your letter.

We have a very large department of Indian books, as well as an extensive department of over 7,000 on western Americana. We do not have a great deal on Indian languages, but have made note of all the subjects mentioned in your letter, and will keep you informed of any items that may come to stock henceforward that we feel will interest you.

We can now supply you with a copy of Meany's WASHINGTON GEOGRAPHICAL NAMES at \$27.50. This book is very scarce, and we have over thirty-five people listed on our files to whom we could sell it.

We do not at the present time have a copy of Gill's DICTIONARY OF THE CHINOOK, nor do we have a copy of Alexander's HORRORS OF THE FIFTIES. An advertisement has been entered for this item, which we hope will succeed in locating a copy for you.

We have checked very carefully the various Indian languages described in your letter, and will try to keep your interests in mind henceforward.

I am sorry to say that I am not acquainted at all with the Alexander item, so I cannot answer your questions in reference to it.

We quote the following book on Indian Languages which might be of interest to you:

Rev. Spalding: THE BOOK OF JOHN, The Bible in Nez Perce Language, reprint published in the 1870's. Title page gone, worth retail about \$25 in good condition. Our price for this copy is \$10.

We also have a copy of the BOOK OF MATTHEW in this same edition but without the last page of the book, priced at \$10.

Long's DICTIONARY OF THE CHINOOK JARGON, 75¢
Thomas: CHINOOK, A HISTORY AND A DICTIONARY, good copy, \$5.

Thomas: CHINOOK, A History and a a Dictionary, good copy, \$5.

George C. Shaw: THE CHINOOK JARGON, good copy, \$2.

El Comancho: CHINOOK, good copy, \$2.50

Gibb's CHINOOK LANGUAGE, Early work, published in the Sixties, rebound in blue buckram, very scarce, \$10.

Eell's HYMNS IN THE CHINOOK, Small pamphlet, published in Portland, 1889, priced at \$3.

We note your interest in books on geographic place names. There are a number of works which you undoubtedly are familiar with, but on the possibility that you are not, we take pleasure in mentioning the following:

Rees, John E.: IDAHO CHRONOLOGY NOMENCLATURE
BIBLIOGRAPHY, Pamphlet, 125 pages, good condition, \$3.

Guddes: CALIFORNIA PLACE NAMES, Large quarto volume, new publication, \$10.

The three following works have been published in the past, but are now completely out of print and very scarce:

Walbrun: BRITISH COLUMBIA COAST NAMES. Copies of this can be had occasionally and usually retail in this area for around from \$20 to \$25.

McMurtie: OREGON GEOGRAPHIC NAMES, Now out of print, our last copy selling for \$15.

Baker: GEOGRAPHIC DICTIONARY OF ALASKA. No copy available at this time, but occasionally available at prices ranging from \$7.50 to \$12.50

Page #3-

We hope that you will find some items on this list of interest to you, and assure you that we will continue to keep you in mind for your varied interests.

Yours very truly,

THE SHOREY BOOK STORE

BY

J. W. Todd, Jr.
J. W. Todd, Jr.
Gm

JWT,jr/s

P.S. We also quote: A DICTIONARY OF THE KALISPEL OR FLAT HEAD INDIAN LANGUAGE, 2 volumes published 1877, 1878, and 1879, rebound in black buckram, good condition, \$30.

Jacobs, Melville: NORTHWEST SAHAPTIN TEXTS, Columbia Univ. Contributions to Anthropology, 19, 2 parts, \$4. each

NORTHWEST SAHAPTIN TEXTS, 75¢

SKETCH OF NORTHERN SAHAPTIN GRAMMAR, \$2.



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3-25-54

Dear Sir,

We have shipped to you "Gambling Among the Yakima" as requested in your recent letter and it should reach you shortly.

We have also listed you for Hopkins "Life Among the Piutes" and will notify you when a copy is available.

We wish to thank you for your patronage and hope that we can continue to be of service to you.

Sincerely,

R. Clayton



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Mr. Click Relander
1212 N. 32nd Ave.
Yakima, Washington

Dear Mr. Relander:

I owe you an apology for our negligence in answering your last two letters of May 3rd and May 19th. Possibly you have already gone on vacation by the time this reaches you and Mr. Guie, no doubt, has ordered his MILITARY UNIFORM BOOK from some other source.

We have been extremely busy recently as we held a large sale from the 16th of May to the end of the month. Your first letter somehow got sidetracked on my desk and neglected. It was a fine letter and should have been answered immediately. I am sorry to have inconvenienced you and apologize.

First of all, we have written Mr. Guie telling him we would be very glad to send a copy of the MILITARY UNIFORM BOOK to him if he has not already ordered it elsewhere. Secondly, we will be glad to have you place with Caxtons for us an order for 5,000 circulars of your new book. In reference to the small pamphlet which you put out on the Yakima Treaty Centennial, as you offered to send them on consignment, please send us twelve copies at your earliest convenience. We will be very sure to list both of these books in our next western catalog as well as our Indian Catalog No. 3.

I do sincerely appreciate your sending to me all the magazine articles and information received over the past three weeks. I have not read many of them yet, but I hope to find the time in the very near future to do so.

I found your letter very interesting and look forward to perusing both your magazine articles and the books at the earliest opportunity.

You mention that you might be able to provide us with some

interesting display material, and I wish to say that we will be glad to put in a window display of the book with this material in the background. Caxtons are quite willing to send us stock on consignment, and we will be glad to go all out with a window display plus distribution of your circulars, plus advertising in our western catalogs. We believe this action on our part will enable us to dispose of quite a few copies which we hope will help.

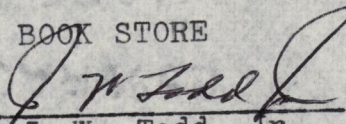
No doubt, you have already heard from our Mr. Laytonto the effect that the two books ordered in your letter of May 19th have been ordered from the publisher and should reach you shortly.

I appreciate your offer to send me a complimentary copy of the Yakima Treaty Centennial. I hope to have an opportunity to read this too. I shall try to answer your future letters more promptly and sincerely hope that you have a fine vacation.

Yours very truly,

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JWT, jr/s

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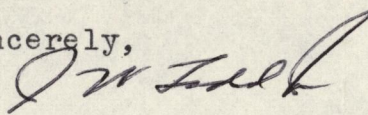
Mr. Click Relander
1212 North 32nd Ave.
Yakima, Washington

Dear Mr. Relander:

Your letter of November 5th with clipping enclosed is very much appreciated. I am sorry that they could not arrange for publication of your book in time to hit the Christmas trade. However, the extent in which the Christmas trade affects a book of this type is somewhat debateable. People who buy this type of book will buy it at any time of the year regardless, so I do not believe I would feel too badly about missing the season on this occasion. To get it done right is certainly much more important than rushing a job through in imperfect fashion.

With best, personal regards, I remain

Sincerely,



JWT, jr/s

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Mr. Click Relander
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Yakima, Washington

Dear Mr. Relander:

I have your letter of October 23d and I am also in receipt of your shipment of books. We have gone over these and I can't for the life of me make up as large an offer as you wish to have. Those who wish to sell books to dealers are usually far more optimistic than they should be. If they happen to have knowledge of the retail values of such books, and usually they don't, they examine such a list with the view in mind that all books are salable and that a dealer should be willing to pay a certain percentage of the retail value.

There is another element that enters the appraisal at this time, however, and that is salability. Regardless of what a dealer expects to mark an item or what proportion thereof he intends to pay for it, he must ever keep in mind the fact that salability is the most important consideration. There are many books we expect to pay fifty per cent of what we can hope to get for them. There are many others on which we have to cut down considerably and expect a much greater mark-up. It is easy in the book business to be "book poor." That is a constant problem with all of us.

Now that my little discourse on Dealers' Habits is ended, I must state that the most we would consider paying for this lot would be \$40.00. I, of course, would be willing to give you a much greater amount in trade on other books.

We have been selling a few copies of DRUMMERS AND DREAMERS but it hasn't caught on as well as we would have liked. We have some circulars yet to mail out which may result in some additional orders. We made a very fine window out of your materials and it has attracted a lot of attention. I am sorry you didn't get an opportunity to see it. I will have to remove this window this week and will set aside all of your materials upstairs until you can get over to pick them up. If you have immediate need of them we will be glad to arrange their shipment to Yakima.

I most appreciate your cooperation on this whole matter and extend my thanks for everything.

Yours very truly,

THE SHOREY BOOK STORE,
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Mr. Click Relander
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Yakima, Washington

Dear Click:

I have your letter of April 10th. I cannot for the life of me figure out how we missed putting your book into our last western catalog unless it was for the reason that the Caxton circulars were sent out with most of this shipment, and your book was listed in them. I will try to see that it gets into the next one, and we hope that the sales will pick up.

As one of the members of the award committee of the Seattle Historical Society whose task it is to judge the best book for the year 1956, I can assure you that your book was given considerable attention, and I think it would have been my choice as the best book of the year. Our committee however, is voting differently, and I am not at liberty to divulge yet which book has been selected, but I can say that yours ranked close to the top of the list. (*Wonderful version*)

We have your Indian material set aside up stairs, and it can be picked up at your convenience. We always welcome new acquisitions to our western Americana, and if you choose to bring in a box or two on your next visit, it is quite alright with us.

We thank you for your many and continued favors.

Yours very truly,

THE SHOREY BOOK STORE

BY

J. W. Todd, Jr.
J. W. Todd, Jr.

JWT,jr/s

*PS - Saw you since this was written
but we will let her go -*

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Dear Click:

After looking over your California Account book I have come to the conclusion that it will either be very, very good, or we may find difficulty in getting any price for it whatsoever. A lot will depend on whose account book it was and it will take a better historian than I to dig up this fact. I am taking a flyer on this and entering it in our next catalog at \$150.00. This may be completely ridiculous. On the other hand, it could be good.

If I am able to realize any such price as this, or any proportionate price, I naturally will see that you get more money for the book in the end. It is one of those questionable things that one has to feel out carefully and then find the right customer for it.

You might wish me luck because if we have it we will see that you get paid something extra for it as well.

Yours sincerely,

THE SHOREY BOOK STORE

By

J. W. Todd, Jr.

JWT, Jr/s

Click Relander 7-21-57 *Acknowledgment . . .*

Dear Customer: We thank you for your recent order. The book(s) you requested:

☒ Has (have) been sent, by mail. **OVER**

☐ Has (have) been ordered and should reach you shortly.

NOTE:

Balance due \$ _____ Amount received \$ _____ Charge \$ _____ C-1-R

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BY **Larry Southern**

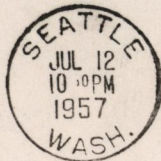
These titles have been sent by mail. (ON APPROVAL)

1. Jimmy Gold Coast
2. Writing the Juvenile Story
3. Food Habits of Common Hawks
4. Three Cases of Supermemerary Toe in the
Broad-Winged Hawk
5. The American Eagle
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Mr. Click Relander
1212 North 32nd Ave.
Yakima, Washington

Dear Click:

I just dug up from our letter basket your letter of December 18th. This was apparently acted upon by one of our members, but I failed to note the letter until today.

I note your comments relative to a set of THE RECORDS OF THE WAR OF THE REBELLION, and I can quite agree with you in your expressed desire to refrain from trying to collect an old set of this.

I am pleased to know that two more books are in sight, and and of course will look forward to announcements of these forthcoming publications as you complete them.

With best wishes to you and yours, I remain

Sincerely,

Bill Todd

JWT, jr/s

C. Relander

6-5-62

We now have in stock . . .

Is this of interest to you?

We now have in stock the following, for which we have had you listed since 11-30-61

Meeker, Ezra

"Pioneer Reminiscences of Puget Sound." The Tragedy of Leschi, (one of the chapters).

From the observation during 50 years residence, contemporary pioneer reminiscences and other authentic sources. Seattle, Washington, 1905, Pub. by Loman and Hanford. 555 pages plus 25 full page photographs of people and places. 6 X 9.

Please advise us as to your interest as soon as possible. If you are unable to call, we will gladly send it: ☐ and charge to your account ☐ upon receipt of \$.....

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Mr. Click Relander
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Dear Click:

I am in receipt of your letter of February 5 as well as your complimentary copy of Strangers On the Land. I have not had the opportunity to read it yet, but it looks very interesting and I am going to attempt to peruse it just as soon as possible. I really appreciate it.

I certainly will see to it that the book is mentioned in our next Western, Bookhunter and Indian Catalogs. There is a great deal of interest in the Yakima Indians these days, and it should be very well received. Once I have read it, I will be glad to pass on what comments I feel it deserves. Thanks again for this thoughtful gesture.

Sincerely,

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J. W. Todd, Jr.
Manager

JWT:smt

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Write for Catalogues

Mr. Click Relander
1212 North 32nd Avenue
Yakima, Washington

Dear Click:

In going through a stack of letters, I noticed your letter of April 23rd, which I don't believe was ever acknowledged. We have been swamped in recent weeks by a culmination of events. Correspondence, as usual, has suffered a bit.

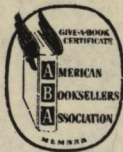
I am pleased to notice for your sake that the sale of your new book has been very good. I have instructed our Mrs. Lindsley to place an order for two or three dozens of the books, before it goes out of print so that we will be armed with some copies, if it does. The success you have had in its distribution might warrant a second edition. Of course, on the other hand, I realize that it is very difficult to judge these things. The initial orders often come so fast on a publication as to tempt author and publisher to go in over their heads and live to regret it. One does have to meet these matters cautiously. We all learn to our sorrow that there is a limit to which a local community can absorb a local or regional book before the law of diminishing returns sets in. Many a book has been a success in the first edition and a tragic failure in the second. Not that I am implying in any way that your book would be that because I think it is good enough to continue to sell. We certainly will be glad to do everything we can in promoting a second edition if you decide to make one.

We actually have not done much for you on this occasion in that we were unable to get out our Western and Indian Catalogs in time to include it. It may be out of print before we even get our two forthcoming catalogs into the mail. We are now in the throes of working out very extensive catalogs on Indians and Western themes, which we hope to get into the mail within the next month. I am hoping that our last order will come through, and I want to commend you on an excellent job, and I for one will be sorry to see it off the market and not available for the general buying public. Thanks for keeping us alerted and forewarned relative to its steady sale.

Sincerely yours,

J. W. Todd, Jr.
Manager

JWT:smt



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8.2.63

Mr Click Relander
1212 North 32nd. Avenue
Yakima, Washington

Dear Mr Relander:

Your letter and the PUD pamphlet arrived today along with the two prints from DRUMMERS AND DREAMERS. Thank you for the prints- they are lovely and much appreciated.

Sorry my stupidity caused you all this extra effort. Enclosed is 25¢ stamps to reimburse you for the postage spent.

Thanks again.

(Mrs D.M.)

Sincerely

Dorothy R. Lindsley
Dorothy R. Lindsley

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Write for Catalogues

Mr. Click Relander
3701 Commonwealth Road
Yakima, Washington

Dear Click:

I seem to have an awful time in answering your correspondence. I know that this is about the third time in the last two years that I have let a letter of yours lie on my desk unattended to for several weeks after its receipt.

Our fifty percent sale has long since gone by. It was limited only to walk-in trade. However, if we had had the items that you wanted, we certainly would have been tempted to let you have this discount too.

In your letter you inquired about a Heritage Edition of Downey material relative to the Northwest. This is a new work to me, and I don't believe I have ever seen it; at least, we have no record of it at this time.

Discussed with you in your recent visit - NOT IN STOCK! BUT LISTED!

We note your interest on Art Bronzes. We have nothing in stock at this time with the exception of a few old treatises on ornamental iron work, which might conceivably be of some use to you. We will be glad to quote them if you feel interested. The following books are in print and can be ordered for you from the publishers if you wish:

CASTING OF BRASS AND BRONZE, Daniel Hull, \$3.50;
CAST BRONZE, H. J. Roast, \$6.00;
BRONZES, Jennifer Montague, \$4.95;

Cane's PETROGLYPHS ON THE COLUMBIA is out of print. We have listed it for you and will quote it if it comes into stock.

We enclose our circular listing our Shorey Publications, which now consists of 107 titles.

Best wishes for the holiday season.

*Prof. As my correspond- Sincerely,
ance helped! -
A Retainer left in December
is not his own! Bill*

J. W. Todd, Jr.
Manager

JWT:smt

Happy New Year

12/31/65

Click Relander,

Acknowledgment . . .

Dear Customer: We thank you for your recent order. The book(s) you requested:

☒ Has (have) been sent, by mail. BATTLE OF BUNKER HILL

*Received
PA for*

☐ Has (have) been ordered and should reach you shortly.

NOTE:

Balance due \$ _____ Amount received \$ _____ Charge \$ 2.81 C-1-R

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BY Mrs. V. Kliever

Click Relander,

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Dear Customer:

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Linn, John Blair, ANNALS OF BUFFALO VALLEY, PENNSYLVANIA 1755-1855

Harrisburg, Pa Lane S. Hart, Pringter & Binder, 1877

Pearse, James, A NARRATIVE OF etc., Rutland, 1825

Trowbridge and Andrews, OLD HOMES OF CONNECTICUT

☐ We have placed your name on file and will notify you if a copy comes in.

☒ We have handed your request to our Out-of-Print Department for further search. You may expect a report in about six weeks or less.

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We are sorry...

Dear Customer:

We are sorry that we cannot at present supply the following book(s) which you requested:

American Heritage, 2 1965, article by Bruce LeRoy

☒ We have placed your name on file and will notify you if a copy comes in.

☐ We have handed your request to our Out-of-Print Department for further search. You may expect a report in about six weeks or less.

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J. W. TODD, JR., MANAGER

Mrs. V. Kliever

BY.....

(Please Return)

[Enclosure, 1965, Dec. 31?]

Attn Mrs. V. Kliever:

The books below are not for your want list (Refer to your card 12/31/65)

They are books Mr. Todd said he would check Auction List and send me approximate listing shown.

Enclosed envelope, stamped, attached:

(You can jot down approximate listing and return this, please)

Linn, John Blair, Annals of Buffalo Valley, Pennsylvania 1755-1855

Harrisburg, Pa Lane S. Hart, Pringter & Binder 1877

17.50

2-Pearse, James, , A Narrative of etc. Rutland Vt. 1825-

85.00

3-Trowbridge and Andrews, Old Homes of Connecticut-

46.00

(Click Relander, 3701 Commonwealth Ad., Yakima)

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The book name &
items in stock

Sincerely

Bill