

Feb. 23, 1963

Mr. Michael Kennedy, director,
Historical Society of Montana,
Roberts St., between 5th & 8th Ave.,

Dear Mike:

Thank you for your letter of the 13th, regarding
"Strangers on the Land," and the treaty booklet.

I really did not send the booklet for sales promotion. But the
Yakimas are not set up for marketing, and if it gets off the ground,
I will have to help as I can. I simply withdraw so many books and send
them, or they wouldn't be sent. (too tied up on Indian affairs). And
any checks are made out to the tribe and I clear them to clear my
withdrawals.

The Treaty booklet "The Yakimas, 1855-1955" is out of print. It was
issued at \$1 but the price was raised a couple of months ago on the
few left.

Prices are: Strangers \$1.35 unit for \$2.25 retail.
Treaty \$1.20 unit for \$2.00 retail.

I think, because of the over-all Indian material and picture,
Strangers would move from your stocks. I'm not so sure about the
treaty booklet. But if you get stuck with them in time I have enough
confidence in the interest in history your society generates, to say
they could be returned and I'd personally repay on them.

Hope you've had a chance by now to scan Strangers.

And keep me posted on your projects, please.

Sincerely

Click Relander

1.35
20
2700
27.00
12.
39

Feb. 23, 1963

Col. Lewis E. Nichols, U.S.A.F. Ret.
326 W. 21st St.,
The Dalles, Oregon.

Dear Colonel:

Thank you for your letter regarding "Strangers on the Land," and your check for 1 copy, check No. 2974.

A copy is enclosed. Although not "pretentious," you will find it is no short-term reading. It consists of 63,000 words, as you know as much as in a standard size book.

I am also sending, knowing it the desire of the tribe, a copy of the out of print Treaty Centennial booklet, published in 1955. This was \$1, and after going out of print, the price was raised to \$2.00. There is no charge to you as the tribe feels you should have it, being in the position you are.

Yes, it would be possible to obtain "Strangers" at the two or more rate for dealers, \$1.35 unit value for \$2.25 retail. (The remaining Treaty booklets sell at \$1.20 unit value for \$2.00 retail).

After you read "Strangers" I would be glad to learn of your reaction. You will find considerable "Dalles" and along the river material.

I should think you would be able, at the two places mentioned, to sell them during your tours. Of course you realize Strangers is being sold at virtual publication cost. And I think you will agree that there are no books in that price range these days.

My interest in it is only to help it "get off the ground," and the tribe of course is not set up to "market" books extensively. This is a time consuming process. And I believe in trying to make a success of anything I undertake. Many months of real research went into Strangers, and it was not published in a large quantity.

On some occasion, perhaps I may have the pleasure of meeting you. And when the weather improves, and there is a meeting in which you are interested, I should be glad to address it if the time is proper. I have always felt there should be a closer relationship between our Yakima Valley and The Dalles, when The Dalles was the "trading post" for our then opening Yakima Valley.

Sincerely Yours
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