

ORDER OF BUSINESS

ANNUAL SHAREHOLDERS MEETING

Held at 2:00 P.M. January 19, 1944

1. Call to order .
2. Presentation of legal notice of annual meeting
3. Reading of minutes of last annual meeting, January 20, 1943
4. Reading of reports
 - a. President's Report
 - b. Auditing Committee Report
 - c. Secretary's Report
 - d. Manager's Report
5. Resolution accepting reports
6. Resolution ratifying acts of Directors and Officers in 1943
7. Resolution of Directors proposing amendment to Charter
8. Election of Directors
 - Terms expiring:
 - P. G. MacKintosh
 - J. Vincent Roberts
 - R. R. Glenn
9. Questions or remarks by members
10. Adjournment

SUMMARY STATEMENT OF OPERATIONS AND DISTRIBUTION

OPERATING INCOME:

Interest, mortgage loans	105,545.14	
Interest, real estate contracts	10,114.08	
Interest, bonds	31,940.32	
All other income	<u>4,629.56</u>	
		<u>152,029.10</u>

OPERATING EXPENSE:

Compensation, directors	925.00	
Compensation, officers and employees	30,071.64	
Expense accounts, officers and employees	393.96	
Rent, light, heat - Pasco	597.67	
Office building, repairs and maintenance	5,680.69	
Home office, depreciation	2,000.00	
Furniture, fixtures and equipment expense and depr.	1,516.75	
Advertising	2,680.97	
Stationery, printing and office supplies	1,483.57	
Telephone, telegraph and postage	814.51	
Insurance and surety bond premiums	864.49	
Federal insurance premiums	4,741.15	
Supervisory examinations	931.19	
Dues and subscriptions	1,996.84	
Miscellaneous operating expenses	<u>1,169.02</u>	
		<u>54,167.43</u>

Net Operating Income	<u>97,861.67</u>
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Non-operating Charges	<u>5,118.50</u>
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94,743.57

Non-operating Income	<u>5,061.81</u>
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Net Income	99,805.18
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Distribution of Net Income:

To Dividends	74,473.94
To Reserve for Contingencies	6,000.00
To Federal Insurance Reserve	12,000.00
To Undivided Profits	<u>7,331.24</u>
	99,805.18

PRESIDENT'S REPORT

W. A. Bell

The reports that will follow my report are: First, the report of the Examining Committee; second, the Secretary's report; and third, the Manager's report; and after they are all given, if there are any questions or comments that you care to make, we shall be glad to hear from any of the shareholders who are present.

My report will deal largely with the work of the Board of Directors, which is the policy making group of the Association.

1. Policy as to Meetings As you know, the full Board meets once a month and oftener when necessary. Our Executive Committee, which consists of five members of the Board, meets weekly or oftener if necessary, to pass on routine loans and bond investments.

2. Policy as to Branches For the first time we made a radical change in policy and installed a branch of the Yakima Federal Savings and Loan Association at Pasco. We have been loaning in Pasco for 20 years. With the increased need for defense housing in that area, we installed a branch there on October 1, 1943 with a savings department, mortgage loan department and a War Bond sales department. The officer in charge is David Clancy. Three months' time is too short a time to judge of the wisdom of this step. Our 1944 report will be a better barometer on this point. However, we inaugurated a needed service in a district which was short of financial institutions and we are doing a first-rate war-time service there. Within a couple of years we will be in a position to continue or withdraw our services as the situation may develop.

3. Policy on Bond Investments For the third successive year our bond holdings have climbed and our loan holdings have declined. The old formula for an association was to invest approximately five to ten percent of its assets in government securities. In keeping with all other types of financial institutions, we have increased our support to the war effort and have had to formulate a new policy on bond buying. Roughly, it is this:

5-year maturities or less, we have invested approximately \$400,000;
10-year maturities or less, we have invested approximately \$1,000,000;
15-year maturities or less, we have none;
20 to 25-year maturities or less, we have invested approximately \$750,000.

I predict that our bond buying in 1944 will be largely in the 15-year class, as the government, for the first time since we have commenced to buy government bonds, is offering for subscription an attractive 2½% issue of this maturity.

4. Policy on Fidelity Bonds We have increased the blanket bond coverage on all our employees handling funds from \$40,000 to \$60,000. This should adequately take care of our requirements until our assets climb to \$5,000,000, at which time the coverage should be increased to \$75,000.

5. Our Collection Policy Loan repayments are so far ahead of schedule that it can be said that a delinquent loan list is almost non-existent. This is not due to any particularly vigorous collection policy on our part but is rather due to the present increase of earning power of our borrowers and reflects their attitude in wanting to get their obligations repaid in as short a time as possible. However, there are a few loans that occasionally need watching and appropriate action is being taken and a vigorous collection policy enforced where necessary.

6. Our Mortgage Loan Policy The present trend in this Valley is back to the farm loan. We are slow, however, in meeting the demands that are coming to us for this type of loan. Perhaps this is true due to our background of previous experience with farm loans. Our reluctance is also due to the fact that we are not too well equipped for this type of service. We are allowed to loan up to 15 percent of our assets in loans other than residence property, or loans outside of

the fifty-mile area, but we have been reluctant to do either. At the time of our last Federal examination, our percentage of this class of loans was 5.43%, and at the present writing is much less.

We are experiencing a difficulty even on our residence loans in knowing how to appraise under present conditions, and we are much more bewildered to know how to make a safe appraisal on orchard and farm property at the present time. We are trying, however, to follow a policy that will not load the borrower up with more debt than he can be reasonably expected to pay up. In some individual cases we lay more stress upon the borrower's proved ability to pay. In some other cases that come before our meetings, particular emphasis is put on what sound value there is in the property that is to be mortgaged. At times we seem to place emphasis on the borrower and other times on the security.

The ultimate test of whether a property will sell or not oftentimes is out of the control of either the Association or the individual. General economic conditions will decide whether there is a brisk market or a stagnant market in real estate, and whether we like it or not, we will ride along with the trend of the times on the sale of real estate, rather than on sound value that there may be in a piece of real estate. We can only assure you that we will try to give careful attention to each individual application and keep checking ourselves from time to time against going wild on appraisals during this time of rising values.

7. Our Examination Policy We have a committee of the Board that examines the Association once a year. \$1100 is set up in the budget for this service. Most of this money goes to the Federal examiners who make an examination and partial audit each year. Our latest examination was made on January 1, 1944, and we will now hear the report of the Examining Committee, of which C. H. Van Amburg is Chairman.

Respectfully submitted,

W. A. Bell

REPORT OF EXAMINATION
by the
AUDITING COMMITTEE OF THE YAKIMA FEDERAL SAVINGS AND LOAN ASSOCIATION
Made January 1, 1944

C. H. Van Amburg
Chairman

Board of Directors
Yakima Federal Savings and Loan Association
Yakima, Washington

Gentlemen:

This is to advise that on January 1, 1944 your auditing committee, consisting of P. G. MacKintosh, W. B. Auda and C. H. Van Amburg, faced four inches of brand new snow and began the examination of the Association at 9:00 A.M. All members were present and assisted in the examination. P. G. MacKintosh verified the bank balances and all sundry items, while W. B. Auda and C. H. Van Amburg, with adding machines, verified the members' savings accounts, now totaling about 4338, and the first mortgage loan balances, of which there are about 1109. C. H. Van Amburg and P. G. MacKintosh, on the 6th of January, checked the bonds in the safety deposit boxes at the West Side National Bank and the National Bank of Commerce, and after checking the receipts on hand by the Association, found the bonds to audit as represented in the list made a part of this report.

The statement of assets and liabilities for December 31, 1943, was submitted, and below is a re-arranged copy of that statement:

ASSETS

First Mortgage Loans, Yakima			1,586,609.63
First Mortgage Loans, Pasco			273,964.52
Real Estate Sold on Contract			151,896.10
Real Estate in Judgment and Subject to Redemption			4,478.52
Investments			
Stock, Federal Home Loan Bank			22,400.00
U. S. Government Securities			
HOLC Bonds	5,000.00		
Federal Farm Mortgage Bonds	300.00	5,300.00	
U. S. Bonds, per list herewith		2,132,372.50	2,137,672.50
Cash on Hand			
Working Fund, Yakima		3,000.00	
Working Fund, Pasco		750.00	3,750.00
Checking Accounts			
National Bank of Commerce, Yakima		402,762.09	
National Bank of Commerce, Pasco		407.53	
Seattle-First National Bank, Yakima		10,000.00	
Seattle-First National Bank, Pasco		3,589.56	
West Side National Bank, Yakima		5,140.07	419,899.25
Office Building			
After Depreciation from \$50,000, January 1, 1938			31,000.00
Furniture and Fixtures, Nominal Value, Yakima			1.00
Furniture and Fixtures, Nominal Value, Pasco			1.00
Miscellaneous Assets			5.00
TOTAL ASSETS			4,631,677.52

LIABILITIES

Savings of Shareholders, Yakima	4,369,135.57	
Savings of Shareholders, Pasco	1,634.29	4,370,767.86
Loans in Process, Yakima	7,113.56	
Loans in Process, Pasco	2,518.20	9,631.76
Real Estate Contracts in Process		92.70
Advance Payments for FHA Reserves, Pasco		2,009.17
General Escrow, Yakima	2,603.39	
General Escrow, Pasco	1,201.92	3,805.31
Deferred Profits		4,697.62
Reserves - Miscellaneous		
Uncollected Interest, loans, Yakima	2,742.55	
Uncollected Interest, loans, Pasco	678.61	
Interest Accrued in Advance, loans, Yakima	6,577.32	
Interest Uncollected, Real Estate Contracts	9.23	
Interest Accrued in Advance, Real Estate Contracts	865.21	
Bonus on shares	100.00	
Bonds Series E not yet remitted	881.25	11,853.97
Reserves - General		
Federal Insurance	72,000.00	
For Contingencies	105,000.00	
Undivided Profits	51,819.13	<u>228,819.13</u>
TOTAL LIABILITIES		4,631,677.52

Included in the above statement and identified therein are the assets and liabilities of the Pasco Branch of the Yakima Federal Savings and Loan Association. These items agree with the statements presented to us by Manager, J. David Clancy of the Pasco Branch, on January 1st. It was impossible for us to verify these items as the books are kept in Pasco and your committee did not deem it wise to go to the expense of having those books checked at this time. In this connection we call your attention to the fact that this branch at Pasco was established on October 1st and seems to be making satisfactory progress, considering that it had to start from scratch. The Home Office has set up on the books of the Pasco Branch the loans now in effect at Pasco and the earnings on such loans, together with earnings on any new business, will be credited to that branch.

An item appears in the assets of \$4,478.52, being Real Estate in Judgment Subject to Redemption. \$3,695.25 of this item represents additional money paid out on Siepmann properties to make our title good when the judgment is completed. Sale of the properties is expected to return the above amount to us, plus a liberal portion of the amount already charged off.

The cash condition shows \$423,649.25 on hand December 31, 1945, \$172,782.96 being on hand December 31, 1942.

We show below a brief comparative statement of income and disbursements for the years 1942 and 1945 as taken from the books of the Association, but not audited by this committee.

	<u>1942</u>	<u>1945</u>
Operating Income	152,289.10	152,029.10
Operating Expense	<u>50,521.87</u>	<u>54,167.43</u>
	101,717.23	97,861.67
Non-Operating Income	<u>2,127.73</u>	<u>5,061.81</u>
	103,844.96	102,923.48
Non-Operating Charges	<u>3,503.54</u>	<u>3,118.30</u>
	100,341.42	99,805.18

Distribution of Net Income:

	<u>1942</u>	<u>1943</u>
To Dividends	79,181.12	74,473.94
Federal Insurance Reserve	10,000.00	12,000.00
Reserve for Contingencies	6,000.00	6,000.00
To Undivided Profits	5,160.30	7,331.24
	100,341.42	99,805.18

You will note that the total net income for 1943 is practically the same as for 1942. As interest rates have continued to decline and first mortgage loans have reduced some \$200,000, this would appear to be a good showing.

Some \$300,000 is now invested in about 71 War Housing homes in Pasco and Yakima, which loans are guaranteed by the government under Title VI up to ninety percent. Other loans of this kind may be made and other valley towns may be included due to pressure for housing incidental to the Hanford Project.

Again the management has had the problem of keeping the surplus funds invested and this has been done largely through the purchase of United States bonds, the holdings increasing from \$1,321,150.00 December 31, 1942, to \$2,132,372.50 December 31, 1943, being an increase of about \$810,000. Many of the bonds purchased have been on a market value basis and your committee calls attention to the fact that such bonds in emergency might be disposed of at some figure under par, and such disposition would result in a charge to the contingent fund. We recognize that many billions in government bonds are being carried by commercial banks which would also suffer in case the bonds sold for less than par.

As suggested last year, the committee feels that the earlier maturities are more desirable and recommend also that the Association each year buy the limit, \$100,000 at this time, in Series G and Series F bonds, which have a definite Treasury value.

INVESTMENTS AND SECURITIES

December 31, 1943

	<u>Maturity</u>	<u>Par Value</u>
I. For Liquidity:		
7/8 of 1% Note	April 1, 1944	5,000.00
3% Federal Farm Mortgage Bonds	May 15, 1949-1944	300.00
1 1/2% H. O. L. C.	June 1, 1947	5,000.00
1 1/2% U. S. Treasury Notes	September 15, 1947	100,000.00
2.9% U. S. Savings Bonds	November 1, 1946	8,800.00
	February 1, 1947	8,700.00
	January 1, 1948	8,500.00
	January 1, 1949	8,300.00
	January 1, 1950	8,100.00
2 1/2% Series G Defense Bonds	May 1, 1953	47,800.00
2 1/2% Series F Defense Bonds	April 1, 1954	50,287.50
2 1/2% Series F Defense Bonds	July 1, 1954	50,085.00
2 1/2% Series F Defense Bonds	January 1, 1953	99,900.00
		400,772.50

II. For Semi-long Term Investments

2% Treasury Bonds	June 15, 1951-1949	102,000.00
2% Treasury Bonds	September 15, 1951-1949	30,400.00
2% Treasury Bonds	March 15, 1952-1950	200,000.00
2% Treasury Bonds	December 15, 1955-1951	25,000.00
2% Treasury Bonds	June 15, 1955-1952	24,000.00
2% Treasury Bonds	September 15, 1952-1950	255,000.00
2% Treasury Bonds	September 15, 1953-1951	<u>350,000.00</u>
		986,400.00

III. For Yield Investments

2 1/2% Registered Treasury Bonds	June 15, 1967-1962	125,000.00
2 1/2% Tap Treasury Bonds	December 15, 1968-1963	400,000.00
2 1/2% Treasury Bonds	September 15, 1972-1967	125,000.00
2 1/2% Treasury Bonds	June 15, 1969-1964	<u>100,500.00</u>
		750,500.00

Total Government Securities

2,157,672.50

A two percent dividend was paid semi-annually during the past year and \$12,000 was passed to the credit of Federal Insurance Reserve, and \$6,000 to the Reserve for Contingencies, and \$7,331.24 was credited to Undivided Profits.

Your committee received the most hearty cooperation from the entire staff on New Year's Day in making this examination. They were assisted by Lieutenant Lex Maxwell, who was here on furlough, Lieutenant Emmett McKanna having already started east after his furlough. Louis Roberts has, since our last report, taken part in the campaign in Sicily, and is now heading up the Italian Peninsula from Naples toward Rome, and the going is tough.

Again we call your attention to the fact that this is a report of examination and not an audit. An audit would take much time and involve detailed examination of practically all transactions.

Your committee suggests a conservative operation during these trying times when income will gradually be reduced. We suggest too, careful appraisals, as it is evident to all that property values have been inflated from 80% to 50% and building costs have increased in about the same percentage.

Reports from the war fronts show magnificent gains in Russia and it is hoped that the Germans will be out of the war during 1944, and it is hoped that a victory over the Japanese will come in 1945. We will be able to tell you more about this a year later.

Respectfully submitted

C. H. Van Amburg

Chairman

W. B. Arden

P. G. McIntosh

SECRETARY'S REPORT

R. R. Glenn —

It seems to be a popular custom these days to speak in terms of millions and billions, and while the Yakima Federal Savings and Loan Association has not reached the point where we can use the latter term, our total yearly transactions do run up into the millions. 1943 was, of course, the most active year we have ever had and the turnover of money was considerably greater than ever before experienced.

During the year we loaned and purchased real estate contracts to the amount of \$856,188.69 and collected from borrowers for disbursement in connection with our loans \$114,951.06, or a total paid out through our loan department of \$971,119.75. At the close of the year we also had 19 construction loans in Pasco and Yakima amounting to \$92,700 actually completed but undisbursed pending final inspection and approval by the Federal Housing Administration. Adding \$92,700 of undisbursed funds to \$856,188.69 of new loans and contracts makes a total of \$948,888.69, or close to a million dollars put to work last year. This is rather a remarkable record and is due largely to the activity of the real estate market, an activity prevailing throughout the year. With profitable returns from farm crops and high wages creating a surplus of funds for investment, 1943 probably holds the record for turnover of city residence property. Buyers bid against each other and frequently one sale would create one, two, three and in one instance that I know of, four other sales. Under such conditions it is extremely difficult to properly evaluate real estate prices, but we have tried to be conservative in our appraisals and in consideration of all the factors surrounding each individual loan application.

You may be interested in the figures concerning loans and contracts during the past five years:

	<u>Disbursements</u>	<u>Repayments</u>
1939	718,758.24	640,936.71
1940	682,872.34	626,455.15
1941	795,233.97	710,706.72
1942	806,232.05	869,185.07
1943	971,119.75	1,088,683.09

Savings Department figures for the last five years are as follows:

	<u>Received</u>	<u>Withdrawn</u>
1939	1,012,894.42	751,528.74
1940	1,057,251.48	870,509.62
1941	965,842.44	847,910.94
1942	1,090,738.15	868,162.30
1943	1,646,956.13	955,906.14

Total Receipts and Disbursements for the last five years were as follows:

	<u>Receipts</u>	<u>Disbursements</u>
1939	1,978,723.60	1,675,768.28
1940	1,885,859.48	1,730,100.85
1941	1,961,520.11	1,870,640.40
1942	2,727,691.79	2,207,045.84
1943	3,993,954.57	2,697,513.60

You will note from the above that total receipts the past year lacked only six thousand dollars of totalling four million, and this sum is more than double the amount received in any year up to 1942.

Itemized statement of Receipts and Disbursements for the year follows:

RECEIPTS:

Cash on hand beginning of period	127,228.28
Mortgage loans repaid	1,011,593.86
Share loans repaid	1,655.00
Real estate contracts repaid	77,089.23
Received on real estate owned	10.00
Other investment securities sold	215,708.13
Savings received	1,646,936.13
Borrowed money	200,000.00
Payments on loans and contracts in process	114,951.06
FHA receipts	2,395.61
General escrow receipts	103,888.38
Unearned profit on real estate sold	444.28
Interest received, mortgage loans	105,213.45
Interest received, share loans	114.00
Interest received, real estate contracts	10,111.43
Initial service charges	3,348.45
Escrow fees	68.00
Dividends, Federal Home Loan Bank stock	224.00
Interest received, bonds and warrants	30,467.82
Interest, bank balances and savings accounts	348.16
Gross income, office building	360.00
Recoveries on charge-offs	657.66
Over and short	38.80
Received for War bonds	465,847.90
Received for U. S. tax notes	201.28
Refunded expense items	165.63
Non-operating income	830.05
Profit on sale of investments	<u>1,506.26</u>

TOTAL RECEIPTS

4,121,162.85

DISBURSEMENTS:

Disbursed mortgage loans	912,192.06
Disbursed real estate contracts	58,927.69
Disbursed real estate owned	692.30
United States bonds purchased	980,789.61
Furniture, fixtures and equipment	756.11
Other assets	5,690.25
Savings and dividends withdrawn	955,906.14
Borrowed money	200,000.00
FHA reserves	811.72
Escrow disbursements	78,109.95
Deferred profits	501.22
Compensation, directors	925.00
Compensation, officers and employees	29,275.72
Expense accounts, officers and employees	1,095.96
Rent, light, heat - Pasco	597.67
Office building, repairs and maintenance	3,683.09
Furniture and fixtures expense	561.62
Advertising	2,680.97
Stationery, printing and office supplies	1,503.57
Telephone and telegraph	552.01
Postage	305.85
Insurance and surety bond premiums	864.49
Social security and unemployment tax	804.11
Federal insurance premiums	4,741.15
Supervisory examination assessments	951.19
Dues and subscriptions	1,896.84
Other operating expense	479.45
Recording and abstracting fees	308.85
Interest charges on borrowed money	404.45
Loan expense paid by association	279.06
Non-operating charges	1,590.19
Over and short	100.90
Disbursed for War bonds	471,379.15
Disbursed for U. S. tax notes	201.28
Cash on hand end of period	<u>423,649.25</u>

TOTAL DISBURSEMENTS

4,121,162.85

STATEMENT OF CONDITION
December 31, 1943

RESOURCES:

Direct reduction mortgage loans	1,860,574.15
Real estate sold on contract	151,896.10
Real estate in judgment and subject to redemption	4,478.52
Federal Home Loan Bank stock	22,400.00
United States bonds	2,137,672.50
Cash on hand and in banks	425,649.25
Office building	31,000.00
Furniture, fixtures and equipment	2.00
Other assets	5.00
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	4,631,677.52

LIABILITIES:

Savings of shareholders	4,370,767.88
Loans in process	9,724.46
General escrow	3,805.31
FHA loan reserves	2,009.17
Deferred profits	4,697.62
Reserve for uncollected interest, loans	3,420.96
Reserve for interest accrued in advance, loans	6,577.32
Reserve for uncollected interest, contracts	9.23
Reserve for interest accrued in advance, contracts	865.21
Reserve for bonus on shares	100.00
Federal Insurance reserve	72,000.00
Reserve for contingencies	105,000.00
Undivided profits	51,819.13
Series B bond funds not remitted	881.25
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	4,631,677.52

Respectfully submitted

R. R. Glenn

MANAGER'S REPORT

J. Vincent Roberts

Savings Increase, Loans Decrease

Our assets as of December 31, 1943 were \$4,631,677.52. This constitutes a gain of \$813,732.31 for the year. The main changes in our statement as compared with a year ago are \$784,089.27 increase in savings, \$246,797.26 decrease in mortgage loans and contracts and \$811,222.50 increase in government bonds. Although the Association loaned \$856,188.69, the prepayment of loans was so marked that we closed the year with the decrease in mortgage loans shown above.

A total of 498 who were borrowers at the beginning of 1943 paid off their loans. Perhaps more people in Yakima than at any time in the history of the Association now have debt-free homes. Fortunately, there are other families who are just starting on the road of home ownership and we were able to aid 153 families to acquire homes through loans which we provided on the time-tested monthly repayment plan.

With conditions as they are, we naturally have very few collection problems. We may, however, be creating some problems for future years on the loans that we are now making. This naturally brings up the question of our loan policy, whether we should be more liberal or less liberal in making loans. Undoubtedly we should be careful in this period of inflationary trends. Investigation of the persons making the loans should be more complete than usual. Our appraisals are usually made by one staff member and by one Director and then are submitted to either the Executive Committee or the entire Board of Directors. We should follow the course on every loan that will best assure the loan's being paid back, and if we adhere rigidly to this policy, we will necessarily have to continue to invest most of the investment money that comes our way this year directly into government bonds.

War Housing

We financed 75 new homes in Pasco and Yakima this last year. In 1942 we financed 15. Two of these 15 loans have been repaid in full, although originally providing 20 years for repayment. We therefore have a net of 68 war housing loans on which we have commitments.

Reserves and Dividends

Reserves and Undivided Profits were increased this year by \$25,331.24. This is approximately one-fourth of our net earnings for the year. Dividends of \$74,473.94 were distributed to 4338 members, and this roughly amounted to three-fourths of our net earnings.

War Service of Staff Members

Three members of our staff are in military service. One has had almost three years of service and the other two will soon have completed one and one-half years of service.

Our active staff is very busy on the home front. One member serves on the State Defense Council, is State Chairman of the Savings and Loan War Bond Drive, Chairman of the County War Chest, member of the War and Post-War Planning Committee of the United States Savings and Loan League and an advisory member of the State War Loan Committee and of the National Thrift Committee.

Another staff member is Director of the Federal Home Loan Bank of Portland and Chairman of the local Housing Authority. Another staff member is Secretary of the Union Chamber of Commerce. Another staff member is Secretary of a service club, Director of the Chamber of Commerce and Chairman of the War Loan Drive in his county.

Other members of our staff are busily engaged in the detailed work of writing War Bonds, 5654 applications amounting to \$1,280,484 having been handled by the Association this last year. These jobs have enabled us to keep abreast of the latest ideas in promoting our country's, our community's and our Association's interests. Our staff members' work on the various planning councils with which they are connected is work that concerns the future of all thrift and home financing institutions.

1944 Viewpoints

During this war period we are all confronted with certain problems and obligations.

Yesterday marked the opening of the Fourth War Loan Drive. The Association will subscribe generously as it always has in the past. However, the stress is being mainly featured on the purchase of bonds by individuals. Your War Bond purchases help to hold down prices and we urge you, too, to subscribe generously.

The acquisition and founding of good homes by our young people in this community in the years that are to come will be made possible by bond buying that takes place now and by the "nest eggs" that are saved through share accounts in the Yakima Federal, and then used, together with the financing that we furnish, to buy and build homes. Be objective, therefore, with yourself and your children. Build up your War Bond account or your savings share account with a worthwhile object in mind, such as "Your Future Home".

It is not necessary to remind you that this is the largest home financing institution in Central Washington and if young people now, while working or while in the Armed Services, will make a good head start on a home, we can finance the balance with a monthly payment type of loan that will cover principal, insurance, taxes and interest, and on FHA terms, if this is what the borrower wishes.

Our Association program for 1944 therefore is:

1. To sell more and more War Bonds to individuals;
2. To buy more and more government bonds as savings increase;
3. To continue to help people in this community to acquire homes;
4. To devote our advertising to the subject of thrift and aiding the War Bond drives;
5. To continue to engage in war housing as permitted.

Respectfully submitted

J. W. H. Roberts
Mg

ORDER OF BUSINESS

DIRECTORS MEETING

Following Shareholders Meeting

1. Oath of office of newly elected directors
2. Election of Officers

Present Officers

Re-elected

President	W. A. Bell
Vice President and Manager	J. Vincent Roberts
Vice President and Secretary	R. R. Glenn
Treasurer and Asst. Secretary	J. Alex Maxwell
Asst. Treasurer and Asst. Secretary	John G. Ames
Attorney	J. Vincent Roberts
Cashier	C. F. Barrows
Asst. Secretary and Manager, Pasco Branch	J. David Clancy

3. Election of Executive Committee

Same
Present Members

Messrs. Bell, Auda, Van Amburg, Roberts, Glenn

4. Fixing time of meeting of Executive Committee
5. Election of Auditing Committee

Same
Present Members

Messrs. Van Amburg, Auda, MacKintosh

6. Fixing time of Directors' meetings
7. Authority to sign membership certificates

Present Authorization

J. Vincent Roberts, R. R. Glenn, J. Alex Maxwell,
C. F. Barrows, John G. Ames, J. David Clancy

8. Authority to sign mortgage releases, deeds, notes or evidences of indebtedness

Now rests in

President and Secretary or
Vice President-Manager and Secretary or
President, Vice-President-Manager or Vice-President-Secretary
and an Assistant Secretary

9. Authority to sign or endorse checks, drafts or acceptances

Now any two of the following:

J. Vincent Roberts, R. R. Glenn, J. Alex Maxwell,
John G. Ames, C. F. Barrows, Irma Grace Henderson;
J. David Clancy only has authority on Pasco and
Kennewick depositories

10. Resolution

Checks and drafts for deposit be endorsed "For deposit only"
and reimbursement to cash drawer for withdrawals be handled
by check for that purpose.

11. Resolution authorizing Assistant Secretary to act as Secretary at
any meeting of Board or Executive Committee and transcribe
proceedings

12. Designation of depositories for 1944

National Bank of Commerce
Seattle-First National Bank
West Side National Bank
Federal Home Loan Bank of Portland

13. Fees of Directors

14. Designation of appraisers and fees

Now - members of the Board of Directors, Cecil W. Smith,
John G. Ames, J. David Clancy, Warden L. Fann, Grant Stringham,
E. T. Churchman.

One director required as appraiser on all loans except at
Pasco when appraisal may be made by two others and Branch
Manager.

Present fees \$2.00 except on construction loans \$2.50 or
outside city based on time and distance.

15. Fees of Attorney

16. Authorization to borrow money

17. Budget for 1944

18. Authorization to pay current bills

Dues to: State League
United States Savings and Loan League
American Savings and Loan Institute
American Institute of Banking

Regular monthly bills for: Telephone and telegraph
Heat
Light
Water
Janitor
Janitor supplies

Door maintenance
Burroughs and Monroe maintenance and
service contracts
Fire insurance and bond premiums
Post office box rent
Yakima Credit Bureau dues
Daily report of filings
Convention reports and Institute
proceedings
Laundry
Watchman service
Garbage hauling
Personal and real property taxes

19. Chamber of Commerce and Junior Chamber of Commerce dues
20. New Business
21. Adjournment